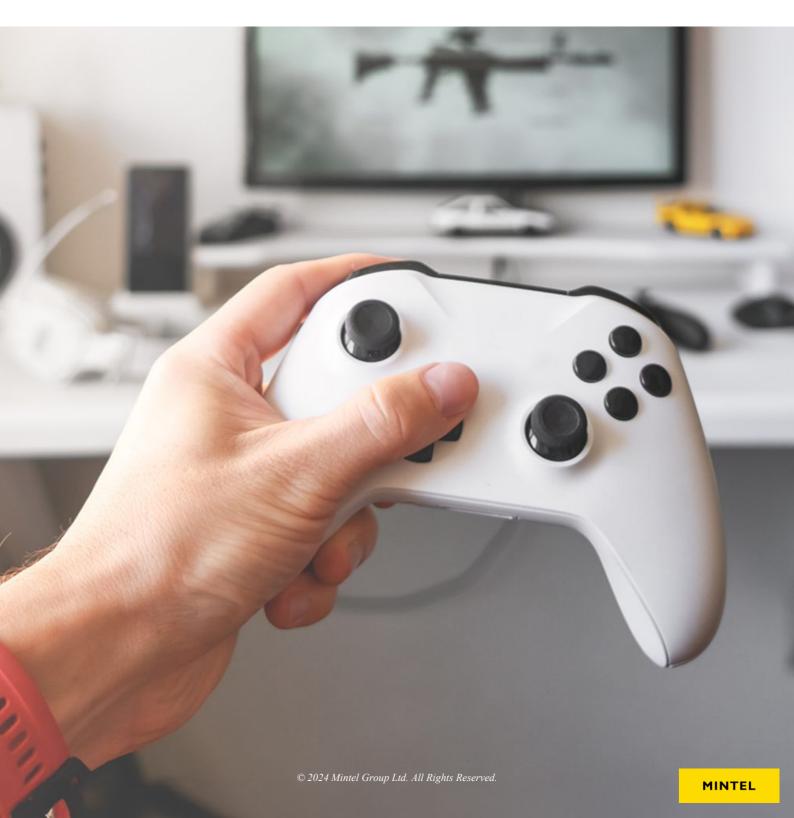
GAMING TRENDS: CONSOLES & ACCESSORIES – US – 2024

The video game industry keeps growing each year, attracting a broad group of players. Gamers are investing in new hardware, which is driving accessory interest.





Gaming Trends: Consoles & Accessories - US - 2024

This report looks at the following areas:

- Trends impacting the video game hardware and accessories market
- How long are gamers playing each week, and how much content are they watching
- Which gaming products and services have gamers purchased in the last 12 months
- When shopping what factors are most important to prospective video game hardware buyers
- Who looking to buy video game hardware and accessories and what are they most interested in



The video game industry keeps growing each year, attracting a broad group of players. Gamers are investing in new hardware, which is driving accessory interest.

How do video game players feel about owning and shopping for new gaming products

Overview

76% of US adults are gamers, having played a video game within the last three months, that number jumps to 95% for members of Gen Z. Understanding the nuances of this broad group, and navigating the specifics of its sub groups can be equally tricky. 46% of US gamers purchased new gaming hardware; including consoles, phones, and PCs in 2023. That means many may be on the lookout for new games to play in 2024, or new free-to-play opportunities. With so many gamers getting new hardware to play on, many will be looking for new gaming accessories, 40% of gamers are interested in new controllers, headsets, and even comfortable gaming chairs.

BUY THIS REPORT NOW €4400.00 | £3695.00 | \$4995.00*

store.mintel.com | store@mintel.com

Americas: +1 (312) 932 0400 China: +86 (21) 6032 7300 Germany: +49 (0) 211 3399 7411 India: +91 22 4445 1045 Singapore: +65 6653 3600

Thailand: +66 2 821 5122

UK: +44 (0) 20 7606 4533

Artificial intelligence is already working it's way into new games even as governments around the world start to clamp down on how the tech can be shared, treating it like a vital national asset. While many are hanging on news from Nintendo regarding the Switch 2 with baited breath, new handheld/hybrid PCs are making their way into gamers hands. Rumors of major changes at Microsoft's Xbox brand continue to swirl following the successful purchase of Activision-Blizzard, including leaving the console market, or halting physical games sales. The video game industry looks to be in a very dynamic state for 2024 despite many tech layoffs in the US.

BUY THIS REPORT NOW €4400.00 | £3695.00 | \$4995.00*

store.mintel.com | store@mintel.com

Americas: +1 (312) 932 0400 China: +86 (21) 6032 7300 Germany: +49 (0) 211 3399 7411 India: +91 22 4445 1045 Singapore: +65 6653 3600

Thailand: +66 2 821 5122 UK: +44 (0) 20 7606 4533

MINTEL

Report Content

Key issues covered in this Report

Overview

EXECUTIVE SUMMARY

- · What you need to know
- · Consumer trends: key takeaways
- · Global video game market size
- · The five year outlook for gaming trends
- Opportunities

CONSUMER INSIGHTS

Consumer fast facts

Gaming time comparison

- · Expectations for upcoming gaming time are generally consistent year to year
 - Graph 1: gaming play time comparison, 2019-23
- Men are more likely to expect to play more in the coming year than women.
 - Graph 2: planning to spend more time playing video games in 2024 compared to 2023, by age and gender, 2023
- Both playing and engaging with content in other ways work together to keep gamers invested in the gaming industry
 ecosystem
 - Graph 3: gaming time comparison, playing vs engaged with gaming content, 2023
- Gen Z & Millennials drive engagement growth
- Engagement differences between gamers of different ages may start to disappear within 10 years
 - Graph 4: average time spent playing games, by age, 2023
 - Graph 5: average time spent engaged with gaming content, by age, 2023
- Gamers playing and watching gaming content is on its way up
 - Graph 6: average time spent playing games, 2019-23
 - Graph 7: average time spent engaged with gaming content, 2019-23
- Average time spent playing games per week peaks with younger players, but bounces back up among 45-54 year olds
 - Graph 8: average (mean) weekly time spent playing games in hours, by age, 2023

Gaming purchasing behavior

- · Gaming hardware purchasing growth over time
- · Gaming purchases up from 2022, lowered inflation eases pressures

Gaming Trends: Consoles & Accessories – US – 2024

- Graph 9: gaming products/services purchased in past 12 months, 2019-23
- Efforts to get next-gen consoles on shelves for 2023 Holidays paid off
 - Graph 10: gaming products/services purchased in past 12 months, 2023
- While many gamers shopped big in 2023, older gamers skipped out all together
 - Graph 11: did not buy any gaming products/services in the past 12 months, by age, 2023
- With hardware purchases exceeding software purchases in 2023, its only natural to assume the reverse could be true for 2024
 - Graph 12: any new hardware purchase in past 12 months (net), by age, 2023
- · Killer software sells hardware, discount software sits in a bin
 - Graph 13: any single copy game purchased in past 12 months (net), by age, 2023
- Subscriptions and optional gaming purchases have strong multi-cultural appeal
 - Graph 14: gaming products/services purchased in past 12 months (select), Black and Hispanic consumers vs overall, 2023
- Tech enthusiasm is a productive hobby fathers can share with their family.
 - Graph 15: purchased accessories and/or VR headset in past 12 months, by parental status, 2023

Hardware purchase factors

- · Ease of use tops players demands for any prospective new hardware
 - Graph 16: hardware purchase factors, 2023
- Graphics are often highlighted as the core selling point of hardware in advertisements. However, it's not what gamers are most interested in
 - Graph 17: hardware purchase factors, by age, 2023
- · Hispanic gamers might not mind if the future of gaming lacks physical media
 - Graph 18: hardware purchase factors, Hispanic (any race) consumers vs overall, 2023
- Buying new hardware may create some anxiety in highly involved gamers regarding certain missing or poorly implemented features
 - Graph 19: hardware purchase factors, by gaming device usage, 2023

Gaming accessories interest and ownership

- · Online gaming and streaming has made gaming headsets and microphones highly desired products to own.
 - Graph 20: gaming accessories interest and ownership, 2023
- · Gaming accessories have broad interest from gamers, lighting options can add easy customization to offer unique appeal
 - Graph 21: gaming accessories purchase interest, by age, 2023
- · Among PC enthusiasts fathers are among the most interested in accessories
 - Graph 22: gaming accessories purchase interest, moms vs dads, 2023
- · PC gamers in a hybrid work situation may need a little push to commit
 - Graph 23: currently own, but looking to replace it, by work location, 2023
- · Demand drops among high income households, limiting high end tech prices
 - Graph 24: gaming accessories purchase interest, by income, 2023

Console purchasing factors

- · Sales and discount followed by sought after new games drive most video game console purchasing.
 - Graph 25: "I typically buy a new gaming console...", 2023
- · Console purchasers can be split into early enthusiasts and patient gamer based on their console buying motivations
 - Graph 26: "I typically buy a new gaming console...", early enthusiasts, 2023
 - Graph 27: "I typically buy a new gaming console...", patient gamers, 2023
- · Moms and dads are driven by different purchasing factors
- · Console purchasers can be split into "early enthusiasts" and "patient gamers" based on their console buying motivations
 - Graph 28: "I typically buy a new gaming console...", by gender, 2023
- Offers don't have to be limited to Holidays, they can strategically encourage gamers who are on the fence to put money down
 - Graph 29: "I typically buy a new gaming console...", by gender, 2023
- Bundles provide a fun out of the box opportunity
- · Though few in number, active VR gamers are hardcore gaming enthusiasts
 - Graph 30: "I typically buy a new gaming console...", by gamer segment, 2023

Attitudes towards video games

- · Younger gamers better appreciate the value of gaming accessories
 - Graph 31: attitudes towards gaming accessories (% any agree), by age, 2023
- Gamers that aren't as motivated to win may question accessories value
 - Graph 32: attitudes towards gaming accessories (% any agree), by gamer segments, 2023
- · Digital distribution doesn't diminish demands for physical collections
 - Graph 33: attitudes toward gaming value (% any agree), Hispanic consumers vs overall, 2023
- Console gamers feel they're loyal, but its not a monogamous relationship
 - Graph 34: attitudes toward device loyalty (% any agree), by gamer segments, 2023
- · Parents are more likely to support new gaming hardware that is superior, but still works with what they have
 - Graph 35: attitudes toward gaming hardware (% any agree), moms vs dads, 2023
- · Younger gamers are most skeptical of Microsoft's purchase of Activision-Blizzard
 - Graph 36: large video game companies buying other large video game companies is a bad thing (% any agree), by age, 2023
- Following major layoffs, and the departure of President Mike Ybarra, Blizzard's newest exec marks different cultural needs between gaming brands

COMPETITIVE STRATEGIES

Launch activity and innovation

- Palworld hits an incredible 12 million players on PC, and 7 million on Xbox Game Pass, in just twelve days
- Comedic horror indie game Lethal Company went viral in late 2023

Gaming Trends: Consoles & Accessories – US – 2024

- Disney HoloTile floor could make movement in VR more immersive
- · Las Vegas Sphere is the new "it" spot for high profile gaming ads

Marketing and advertising

- · Tommy Hilfiger's mobile AI driven FashionVerse
- Gaming brands bail on X/Twitter integration
- · Players freak-out, Ubisoft apologizes, says pop-up ads in Assassin's Creed a 'technical error'
- · Apple Vision Pro buyers are feeling remorse

Opportunities

Opportunities within gaming to know in 2024

THE MARKET

Market context

If interest rates decline, odds of more big gaming company mergers rise

Market overview

- · Global video gaming revenue grows again after a short dip in 2022
 - Graph 37: global video game industry revenue, 2019-25
- 2.6% year-over-year growth does little to alter device shares globally
 - Graph 38: global video game industry revenue (\$ billions) share, by device, 2023
- US inflation pops back up again to close out 2023
 - Graph 39: Consumer Price Index change from previous period, 2020-23

Market drivers

- · Video game monetization needs to change.
- · Al tech is quickly becoming a state secret level protected asset
- · Fortnite wins major monopoly case against Google
- · Record profits, best selling, fastest selling, biggest launch, and rampant job cuts. Wait what?

APPENDIX

The market

- Market definition
- Consumer research methodology
- Generations
- Abbreviations and terms

The consumer

· Gaming device usage

Gaming Trends: Consoles & Accessories – US – 2024

- Graph 40: "What devices have you played video games on in the past three months? Please select all that apply.", 2023
- · Gaming frequency
 - Graph 41: "How often do you play video games?", 2023
- Mintel gamer segments motivations
- Top gaming motivations NET any rank
 - Graph 42: gaming motivations, 2023
- Mintel gamer segments motivations
 - Graph 43: Mintel gamer segments motivations, % of consumers, 2023
- Gamer segments Achievers and Explorers
- Gamer segments Socializers and Competitors
- Mintel gamer segments gender profile
 - Graph 44: gamer segments motivations, by gender 2023
- · Mintel gamer segments gender profile
 - Graph 45: gamer segments motivations, by age, 2023
- Mintel gamer segments device and frequency
 - Graph 46: Mintel gamer segments devices and frequency, % of consumers, 2023
- · Attitudes towards gaming accessories
 - Graph 47: attitudes towards gaming accessories, 2023
- · Attitudes toward increasing gaming costs
 - Graph 48: attitudes toward increasing gaming costs, 2023
- · Attitudes toward gaming hardware
 - Graph 49: attitudes toward gaming hardware, 2023

Disclaimer

This is marketing intelligence published by Mintel. The consumer research exclusively commissioned by Mintel was conducted by Kantar Profiles (see Research Methodology Americas for more information).

Terms and Conditions of use

Any use and/or copying of this document is subject to Mintel's standard terms and conditions, which are available at http://www.mintel.com/terms

If you have any questions regarding usage of this document please contact your account manager or call your local helpdesk.

Published by Mintel Group Ltd

www.mintel.com

email: store@mintel.com

Help desk

UK	+44 (0)20 7778 7155
us	+1 (312) 932 0600
Australia	+61 (0)2 8284 8100
China	+86 (21) 6386 6609
India	+91 22 4090 7217
Japan	+81 (3) 6228 6595
Singapore	+65 (0)6 818 9850