# THE FUTURE OF COLOUR COSMETICS: 2021

Expect brands to pivot their focus to online lifestyles and disrupt the makeup paradigm by further hybridising products and transcending existing territories.





# Report Content

· The now, the next and beyond

#### WHERE WE ARE RIGHT NOW

- · Overview of innovation in the last year
- · What we have seen

#### IN THE NEXT TWO YEARS

Mintel's perspective

#### 'Skinimalism' will drive brand renovation and NPD

- · Minimalist routines will help cater for conscious lifestyles
- Consumers need help to maintain their routine for better wellbeing
- · Consumers' new conscious lifestyles can be leveraged
- · Repeat purchase will be easier with quality staples
- · Integration and promotion of new technologies can drive purchase of hybrids
- Consumers expect convenience
- · Clean, eco-conscious claims will be at the forefront of the new nude
- 'Skinimalist' makeup: unlock the potential of these personas

#### Digital-friendly colours will lead innovation

- · More makeup products for online usage are needed
- Colours that elevate their on-screen look will resonate with consumers
- · Launch dematerialised products and looks
- · Deepfakes blur the line between digital and reality
- Usage of deepfakes increase the need for digital-friendly shades
- Colour and architecture create immersive digital experiences
- · Immersive retail offers third places to digitally experience products
- Digital-friendly: unlock the potential of these personas

## The influencer landscape will gain more autonomy

- · Influencers' integrity drives engagement
- · Benefit from influencers' greater autonomy
- · A more sub-cultural and collaborative approach can improve customer acquisition
- Direct conversations strengthen brand-consumer relationships
- · From budget to prestige, trust will boost social commerce

# The Future of Colour Cosmetics: 2021

- China demonstrates commercial firepower of live stream
- Digital influence: unlock the potential of these personas

# IN FIVE YEARS AND BEYOND

# Consumers will look to boundary-breaking products for freedom of use

- Consumers want more freedom for self-expression
- Self-expression wins over perfection
- Inclusivity boosts launches that transcend genders
- Inclusivity will boost user creativity
- · Unstructured play generates innovation potential
- Existing categories face reinvention
- · Play will be integrated into personalisation strategies
- Breaking boundaries: unlock the potential of these personas
- Contributors

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UK	+44 (0)20 7778 7155
US	+1 (312) 932 0600
Australia	+61 (0)2 8284 8100
China	+86 (21) 6386 6609
India	+91 22 4090 7217
Japan	+81 (3) 6228 6595
Singapore	+65 (0)6 818 9850